

In This Issue

- Commercial – USG After Hours
- New Met Auto Home Product
- Travelers IntelliDrive ® update

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Commercial – Commercial – Commercial



After Hours at Alsip, IL Double Tree



Lowell Gilmore – Bob Austin – Troy Fornof



Margi Swellie – Bob Austin – Troy Fornof

Our Chicago area Agents were recently treated to an “After Hours Event” where we got to know one another, and learn about fantastic opportunities to serve your commercial prospects and clients. Other similar events for other areas will be soon announced.

Our Host USG Insurance Services is a national wholesaler/broker dedicated to provide risk solutions through a strong commitment of service and personal attention.

USG Insurance Services is providing a dedicated team of professionals to the SIMG network, and also includes all of their specialists. Submissions can be centrally sent to:

Margi Swellie: 724-754-9053 – mswellie@usgins.com

USG's comprehensive Underwriting Appetite Guide is downloadable, and available from John@SIMGinsurance.com

Insurance
Services
For
Qualified Agencies
And
Their Clients

Autos, Homes, RV's, Motorcycles

Transportation

Financial Institution Collateral Protection

Vacation or Second Homes

Investment or Commercial Properties

Life, Health, Disability

Travel Medical – National and
International

Short and Long Term Care

Small Employer Solutions

Premium Finance Solutions

Life Settlement Options

Wealth Transfer

Airports and Aircraft

Classic Vehicles

Long Term Care Facilities

Specialized Flood Programs

Website Services

Personal and Commercial Flood

Strategic Partners

MetLife®

New Product with MetLife Auto & Home

Now writing Business Owners Insurance
Through qualified SIMG Agents in: CA, IL, IN, MN, WI

Met currently offers Business Owner policies for over 300 business classes including artisan contractors and franchise restaurants. Commercial auto is planned for roll-out during Q3 2015.

What are my first steps?

- Have verifiable commercial experience;
- Be committed to selling the MetLife Auto & Home commercial products; and
- Attend Webinar Based Training sessions with Dovetail MGA, with whom you will be appointed to write the product.

If interested, let John@SIMGinsurance.com know, and he will send you detailed appetite information and get you connected with Dovetail.

TRAVELERS 

IntelliDrive®

We have some great update news for this feature.

Client Participation Discount, for signing up, is unchanged at 10% during the first term. The main change is the insured installs the device in their vehicle(s) for about 60 days in IL and 85 days in IN.

- AAA – Chicago
- AARP Hartford
- American Modern
- Auto Help Line
- Conifer Insurance
- Encompass
- Encounter Marketing
- First Chicago
- Founders Insurance
- Foremost
- Guard
- Hartford
- Integrity Pharmacy Cards
- J. M. Wilson Brokers
- Jim Lloyd and Associates
- Kemper – Unitrin Specialty
- Mercury Insurance
- Metropolitan P&C
- Nation Safe Drivers
- QBE - Flood
- QBE - North Pointe
- Imperial PFS
- REU – Regional Excess Underwriters
- Safeco
- Travelers
- USG Insurance Services
- Weiner and Associates
- National Brokerage
- Duffin Financial
- Federal Life
- Wells Fargo Acordia
- Seven Corners
- Preferred Re:

Travelers will then send a letter to the insured, notifying them to return it after that time. The calculated Discount if appropriate will then be applied and locked in at renewal and subsequent renewals, as long as that vehicle stays on the policy.

Please continue to promote this cost saving tool to your Travelers clients. It’s another way to differentiate your agency from others and offer a value-driven savings opportunity!

IntelliDrive is available in the following SIMG states: IN, and IL.



Serving Agents in CA, IL, IN, IA, KS, MI, MN, MO, NE, TX, and WI.

Not all products and carriers available in all states

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